

Curriculum Vita  
**Stephen M. Smith**

## I. Personal

Business Address:

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University of North Georgia  
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## II. Education

- 1986-1990    **University of Georgia**  
                    *Social Psychology Program*                    (Ph.D., 1990)
- 1984-1986    **Mississippi State University**  
                    *Clinical Psychology Program*                    (M.S., 1987)
- 1981-1984    **University of Texas at Austin**  
                    *Department of Psychology*                    (B.A., 1984)

## III. Employment

- 2003 – Present      Professor of Psychology, University of North Georgia
- 1997-2003          Associate Professor of Psychology, North Georgia College & State University
- 1993-1997          Assistant Professor of Psychology, North Georgia College
- 1991-1993          NIMH Post-Doctoral Fellow, Ohio State University, Department of Psychology
- 1990-1991          Social Science Analyst, Program Evaluation and Methodology Division, United States General Accounting Office, Washington, DC

## IV. Teaching

Courses Taught

- |   |                                       |
|---|---------------------------------------|
| HNRS 3000 - Honors Research Methods     | PSYC 3150 - Social Psychology         |
| PSYC 1030 - Leadership                  | PSYC 3430 - Theories of Personality   |
| PSYC 1101 - Introduction to Psychology  | PSYC 4650 - Group Dynamics            |
| PSYC 1101H - Honors Intro to Psychology | PSYC 4690 - Organizational Behavior   |
| PSYC 1102 – Intro to Psych Science      | PSYC 4900 - Psychology Senior Seminar |
| PSYC 3070 - Statistics                  | PSYC 4970 - Senior Honors Thesis      |
| PSYC 3080 - Research Methods            | THS 3999 – Honors Thesis              |

## V. Service

### Service to the University

*Honors Program Director, 2001 - 2019*

*Interim Psychology Department Head, 1996, 2005, 2008-2010*

*Faculty Senator 1996-2000 (at-large); 2003-2005 (departmental), 2006-2008(at-large)*

*Institutional Review Board Chair, 1994-2008*

*Psychology Department Search Committee Chair – 2004, 2008, 2009*

*Psychology Department Head Search Committee Chair - 2002*

*Psychology Department Head Search Committee Chair - 1996*

*Counseling Program Search Committee Chair - 2002*

*Hoag Lecture Series Committee Chair, 1999-2000*

*Honors Council, 1999-2019*

*Student Honors Committee Chair, 2006-2008*

*Journal for Undergraduate Research editor, 2002-2004, 2007*

*\*Plus a wide variety of other committees*

### Service to the Community

- Volunteer coach for baseball, basketball and soccer in youth programs run by Lumpkin County Parks & Recreation Dept., 1998-2008
- President, Lumpkin County Elementary School Parent-Faculty Organization, 2003-2004
- Habitat for Humanity volunteer, 1993-present
- Relay for Life volunteer, 1995-present
- Lay clergy member, Episcopal Church of the Resurrection, 1995-present

## VI. Research

*(Entries marked with an asterisk include undergraduate student co-authors.)*

Hartsfield, D., Burger, A., Dansby-Sparks, R., & **Smith, S.M.** (2022). The UNG Honors Program: A Commitment to Student Engagement, Service, and Scholarship. In Adams, K. R., Lansford, M., & Mayernick, J. (Eds.), *The University of North Georgia: 150 Years of Leadership and Vision*. Dahlonega, GA: University of North Georgia Press.

Jacobs, B.C. & **Smith, S.M.** (2015). Expanding an Honors program in the midst of institution consolidation. *Journal of the National Collegiate Honors Council*, *16*, 155-160.

Brubaker, P.N., Fearon, F.J., **Smith, S.M.**, McKibben, R.J., Alday, J., Andrews, S.S., Clarke, E., & Shaw, G.L. Jr. (2007). Sensitivity and specificity of the Blankenship FCE system's indicators of submaximal effort. *Journal of Orthopaedic & Sports Physical Therapy*,

**Smith, S.M.**, Martin, L.L., & Kerwin, J.J. (2001). Inhibition and disinhibition of male aggression against females: A personality moderator approach. *Journal of Applied Social Psychology*, *31*, 170-190.

\***Smith, S.M.**, & Woody, P.C. (2000). Interactive effect of multimedia instruction and learning styles. *Teaching of Psychology*, *27*, 220-223.

**Smith, S.M.**, & Shaffer, D.R. (2000). Vividness can undermine or enhance message processing: The moderating role of vividness congruency. *Personality and Social Psychology Bulletin*, *26*, 769-779.

\*McIntosh, W.D., **Smith, S.M.**, Bazzini, D.G., & Mills, P.S. (1999). Alcohol in the movies: Characteristics of drinkers and nondrinkers in films 1940-1989. *Journal of Applied Social Psychology*, *29*, 1191-1199.

- Smith, S.M.**, McIntosh, W.D., & Bazzini, D.G. (1999). Are the beautiful good in Hollywood? An analysis of stereotypes on film. *Basic and Applied Social Psychology*, **21**, 69-81.
- McIntosh, W.D., Bazzini, D.G., **Smith, S.M.**, & Wayne, S.M. (1998). Who smokes in Hollywood? Characteristics of smokers in popular film from 1940 to 1989. *Addictive Behaviors*, **23**, 395-398.
- \*Bazzini, D.G., McIntosh, W.D., **Smith, S.M.**, Cook, S., & Harris, C. (1997). The aging woman in popular film: Underrepresented, unattractive, unfriendly, and unintelligent. *Sex Roles*, **36**, 531-543.
- Graziano, W.G., **Smith, S.M.**, Tassinari, L., Sun, C.R., & Pilkington, C.J. (1996). Does imitation enhance memory for faces? Four converging studies, *Journal of Personality and Social Psychology*, **71**, 874-887.
- Smith, S.M.**, & Levin, I.P. (1996). Need for cognition and choice framing effects. *Journal of Behavioral Decision Making*, **9**, 283-290.
- \***Smith, S.M.**, Norrell, J.H., & Saint, J.L. (1996). Self-esteem and reactions to ego threat: A (battle)field investigation. *Basic and Applied Social Psychology*, **18**, 395-404.
- Smith, S.M.**, & Petty, R.E. (1996). Message framing and persuasion: A message processing analysis. *Personality and Social Psychology Bulletin*, **22**, 258-269.
- Smith, S.M.**, & Shaffer, D.R. (1995). Speed of speech and persuasion: Evidence for multiple effects. *Personality and Social Psychology Bulletin*, **21**, 1051-1060.
- Petty, R.E., Haugtvedt, C.P., & **Smith, S.M.** (1995). Elaboration as a determinant of attitude strength: Creating attitudes that are persistent, resistant and predictive of behavior. In R.E. Petty & J.A. Krosnick (Eds.), *Attitude Strength: Antecedents and Consequences*, pp. 93-130. Hillsdale, NJ: Lawrence Erlbaum Associates.
- Smith, S.M.**, & Petty, R.E. (1995). Personality moderators of mood congruency effects on cognition: The role of self-esteem and negative mood regulation. *Journal of Personality and Social Psychology*, **68**, 1092-1107.
- Wegener, D.T., Petty, R.E., & **Smith, S.M.** (1995). Positive mood can increase or decrease message scrutiny: The hedonic contingency view of mood and message processing. *Journal of Personality and Social Psychology*, **69**, 5-15.
- Smith, S.M.**, & Haugtvedt, C.P. (1995). Implications of understanding basic attitude change processes and attitude structure for enhancing pro-environmental behaviors. In M.J. Polonsky & A.T. Mintu-Wimsatt (Eds.), *Environmental Marketing: Strategies, Practice, Theory, and Research*, pp. 155-176. Binghamton, NY: Haworth Press.
- Smith, S.M.**, Haugtvedt, C.P., Jadrlich, J.M., & Anton, M.R. (1995). Personality moderates responses to advertising sex appeals. *Advances in Consumer Research*, **22**, 735-739.
- Richardson, D.R., Hammock, G.S., **Smith, S.M.**, Gardner, W., & Signo, M. (1994). Empathy as a cognitive inhibitor of interpersonal aggression. *Aggressive Behavior*, **20(4)**, 275-289.
- Smith, S.M.**, Haugtvedt, C.P., & Petty, R.E. (1994). Need for cognition and the effects of repeated expression on attitude accessibility and extremity. *Advances in Consumer Research*, **21**, 234-237.
- Smith, S.M.**, Haugtvedt, C.P., & Petty, R.E. (1994). Attitudes and recycling: Does the measurement of affect enhance behavioral prediction? *Psychology and Marketing*, **11(4)**, 359-374.
- Smith, S.M.** (1993). Does humor in advertising enhance systematic processing? *Advances in Consumer Research*, **20**, 155-158.
- Smith, S.M.**, & Shaffer, D.R. (1991). Celerity and cajolery: Rapid speech may promote or inhibit persuasion through its impact on message elaboration. *Personality and Social Psychology Bulletin*, **17**, 663-669.
- Smith, S.M.**, & Shaffer, D.R. (1991). Good moods and the inhibition of systematic processing: "Willing but not able, or able but not willing?" *Motivation and Emotion*, **15**, 243-279.
- McMillen, D.L., **Smith, S.M.**, & Wells-Parker, E. (1989). The effects of alcohol, expectancy, and sensation seeking on driving risk taking. *Addictive Behaviors*, **14**, 477-483.